

Dear Vendors & Consignors,

With New Zealand Bloodstock's Karaka May Sale having to be cancelled due to the COVID-19 lockdown, the decision has been made to hold a quality weanling sale in its place on Gavelhouse Plus in June.

The National Weanling Sale will be open to all vendors and allow those who normally trade at the Karaka May Sale an opportunity to trade stock within a timely manner.

The main points to consider:

- Entry fee for the National Weanling Sale is \$450 + GST.
- The commission rate for the Sale is 8.5% plus GST which includes a 0.5% contribution going towards funding NZTM on your behalf.
- It will be mandatory to lodge X-Rays in the NZB repository.
- X-Rays can be taken from Monday 11 May until Wednesday 10 June, we have consulted veterinarians and advice received is that this can be conducted safely during Levels 3 or lower.
- The sale will be conducted under NZB Terms and Conditions meaning all bidders will be registered NZB buyers and will have satisfied our registration process.
- As with previous editions of the Sale, proceeds will be paid out to Vendors 30 days after the Sale.
- No offering fee will apply for passed in lots.
- All weanlings will be eligible to be nominated for the Karaka Million Series.
- Entry phase will be **via the Gavelhouse Plus website** from Wednesday 3 June through to **5pm Wednesday 10 June**. There will be no late entries or supplementary session.
- Bidding will take place from Thursday 11 June with the first lot counting down from **5pm on Sunday 21 June**.

What you get as a Vendor:

Gavelhouse.com has been running online auctions for almost four years and our platform has proven easy to use and is widely accepted by buyers worldwide.

During this period, we have sold horses to Australia, Hong Kong, Macau, Singapore, Malaysia, China and even Tahiti and the Chatham Islands. Through Gavelhouse Plus combining with New Zealand Bloodstock you will now get the added benefit of a combined database, a full commitment from the NZB Sales and Marketing teams to promote your sale whilst selling under the NZB terms and conditions.

We have sales staff permanently located in all of our major markets including Melbourne, Sydney, USA, Korea, Singapore and Europe. The added incentive to buyers is that this is the first time weanlings offered have been eligible for the Karaka Million Series and it is expected to be a strong selling point.

With a reduced commission and entry fee, no travel or associated risks, your cost to present your weanlings for sale are significantly less. We are committed to making this Sale a success for you and we are looking at other new and innovative ways to promote your horses in this format.

What is expected of you as a Vendor:

Regardless of whether clothes, electronics or horses, people are increasingly accustomed to buying goods online. We have done extensive canvassing of local and international buyers and the message was loud and clear.

The feedback is consistently based around disclosure of information such as an accurate, detailed description, veterinary reports and high quality media presentations. Quality photos and videos are essential to give yourself every opportunity to maximise your results.

More information relating to entries on the Gavelhouse Plus website will be available shortly but in the meantime, for any queries please contact any member of the gavelhouse.com or NZB Sales team.

Thank you for your ongoing support throughout the COVID-19 pandemic.

Stay safe,

Danny Rolston